

Your skills - our joint success: Welcome to BUSS!

Why would you join BUSS, the leading manufacturer of high-quality compounding systems for the plastics industry? Because you will be given interesting tasks and development opportunities in a dynamic environment - with a successful and long-term oriented employer. Because you have the chance to help shape the future of compounding every day and to develop personally and professionally. Our compounding systems support customers from a wide range of industries in the production of highly specialized, new materials. For over 60 years, BUSS has been renowned for quality and performance in compounding technology. With a high level of expertise, innovative strength, and a great deal of passion, we are there for our customers worldwide.

Become part of our team and our success story! Strengthen us with your skills and commitment as:

Junior Sales Manager Aftersales

Job description

- Responsible for spare parts orders in the assigned market:
 - generate spare parts quotations
 - follow up on quotations directly with customers
 - enter sales orders
 - invoice progress payments or close-out payments
 - ensure correct purchasing parts from suppliers (foreign and domestic)
 - ensure timely shipments to fulfill orders (including export documentation where necessary)
- Proactive support of all sales efforts in the customer service team
- Education of customers on service products and recommended solutions to their inquiries
- Sustain reasonable inventory levels as parts are received or shipped out
- Hands-on support with the maintenance of Buss machines with our technicians
- Travel to visit and maintain a close relationship with our customers
- Establish knowledge of all products and services within our target industries (customers and trends)

Requirements

- Graduate in Mechanical Engineering, Marketing, Logistics, or related fields
- Previous experience in customer services of advantage
- Excellent communication and presentation skills (Spanish and/or Portuguese are a plus)
- Sound IT skills (Office applications, ERP and CRM)
- Available for travels and visiting customers

What we offer

- Employment Type: Full-Time
- Job Location: Carol Stream IL-Greater Chicago Area
- Eligibility: Candidates should have the required legal status to work in the U.S.
- Salary: Competitive salary and benefits package (Health, dental, 401K plan, etc.)
- The position reports to the Vice President of Customer Service and offers various opportunities for career growth within a Switzerland-based, international corporation.

Your contact at Buss USA Inc.

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